



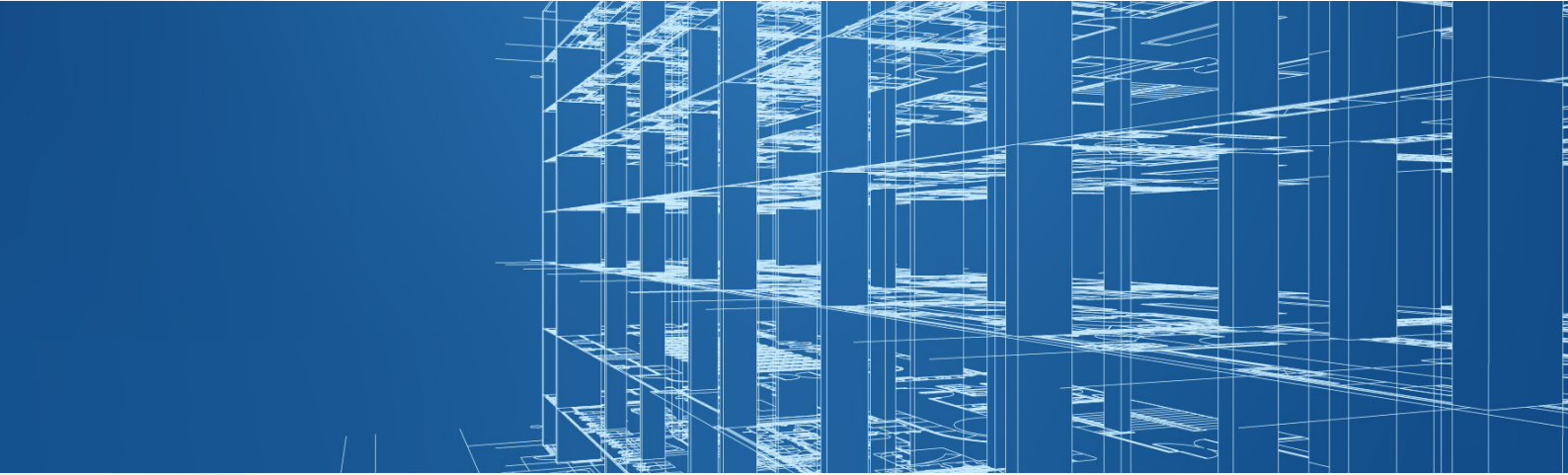
**CASE STUDY | CARLISLE HOMES**

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# **TRANSITIONING FROM 2D TO 3D MADE SIMPLE WITH AUTODESK REVIT**

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*“Passionate. Easy-going.  
Fantastic to work with.”*

Matthew Bishop was more than happy to share these comments about Cadgroup, in reference to their recent performance.

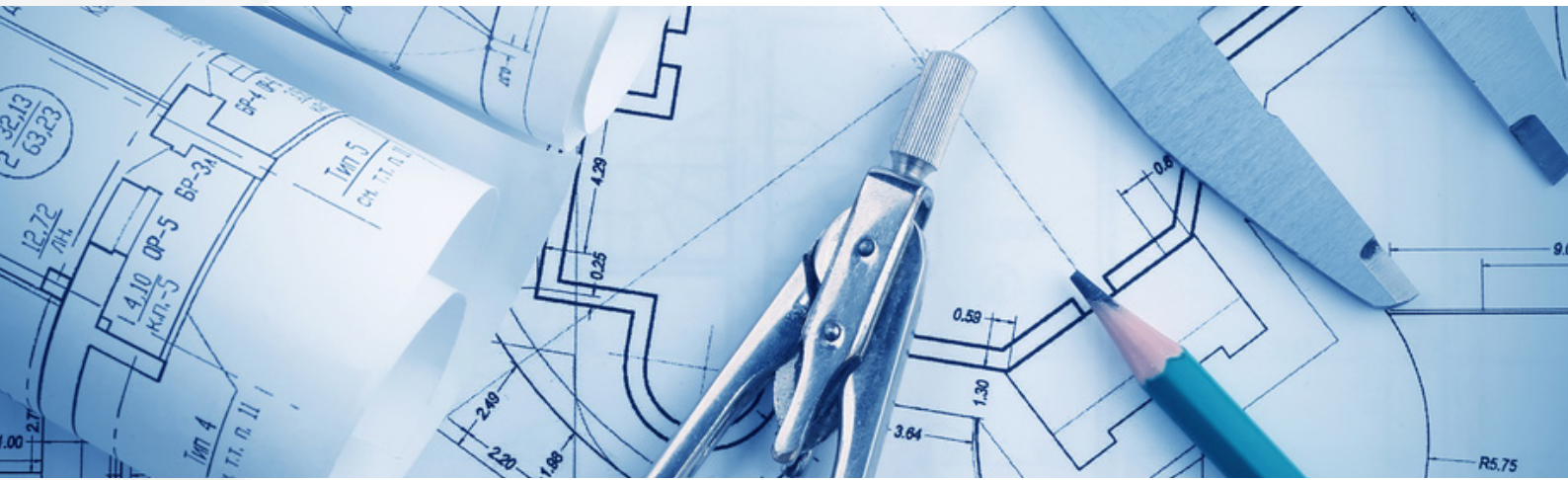
Matthew is the development drafting manager at Carlisle Homes, a Victoria-based volume builder that recently partnered with Cadgroup for assistance in migrating from 2D to 3D drawing technology. He found the support offered to be above and beyond his expectations.

## **What were some requirements going into the project?**

Matthew had already decided on Autodesk Revit software when he approached Cadgroup as his preferred vendor.

Cadgroup met Matthew's necessary project requirements:

- Hardware
- Training
- Implementation
- Continual, on-going support



## How did Cadgroup approach the project and provide a solution?

Matthew knew of the many benefits Revit 3D BIM software could offer his business prior to approaching Cadgroup.

*“Their professionalism and willingness to go the extra mile and find solutions was their key objective. Nothing was a hassle for them.”*

**Matthew Bishop**

*Development Drafting  
Manager at Carlisle Homes.*

“Their professionalism and willingness to go the extra mile and find solutions was their key objective. Nothing was a hassle for them,” he said.

During this process they encountered many unique situations that required a different approach. Cadgroup always worked closely with them to find and execute the solutions that met their needs. An important aspect of the implementation was the notion of an end-to-end solution: not just the purchasing of software or training, but an entire process that Cadgroup would see implemented in Carlisle Homes from start to finish. This, according to Matthew, was hugely beneficial.

“They don’t just supply you with the software - it’s the whole package. From firstly spending the time to understand our business and how we work, to using their expertise to tailor the software and provide solutions. So it goes all the way from hardware, software integration, training and into backend support, software support, hardware support,” Matthew said.



## The future for Carlisle Homes

Cadgroup offer an end-to-end solution to any business, ensuring that at any point in the process the appropriate training, consulting, software and hardware is available. Matthew is confident that should the consulting or training services of Cadgroup be required in the future, their expert team is only a call away.

*Cadgroup ensures that all levels of a project are focussed on with equal importance - approaching, consulting and training.*

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Matthew will be heavily involved through the implementation phase, and if they need more specific training - they'll get them involved. Carlisle prides itself on being at the forefront of building practices and technology and see their partnership with Cadgroup as an assurance that they remain that way.

Cadgroup ensures that all levels of a project are focussed on with equal importance - approaching, consulting and training - with the same professionalism no matter the size or location of the business.

For Carlisle Homes, a successful business is based on close partnerships with their suppliers and Cadgroup are now certainly one of those.

## About Cadgroup

Cadgroup Australia are a customer centric company with over 27 years of history & tradition dedicated to customer success. We are the First Autodesk Value Add Reseller to achieve Platinum Status in Australia as well as a valued HP Gold Partner. With technology solutions from more than 20 strategic partners our customers view us and our services as the trusted CAD/BIM advisor to Architecture, Building Engineering, Construction, Mechanical Engineering, Manufacturing Engineering, Process Plant, Civil and Infrastructure design professionals.

Cadgroup Australia deliver innovative technology solutions to design focused industry professionals. We provide Software, Hardware, Education and Consulting Services Solution for Architecture, Building Engineering, Construction, Manufacturing, Mining, Process, Energy, Treatment and Infrastructure industries.

Our core expertise stretches across various industry sectors which include Building Information Modelling, Digital Prototyping, Design Process Automation, Document Management, Digital Simulation and Analysis, Plant Design and Data Management. We believe in delivering design technology solution with a sense of trust, friendliness and value.

Investing in technology has to be an informed decision. Our aim therefore is to create value through providing critical information in time to our customers so they can make informed buying decision.

We believe to be the trusted technology advisor/solution provider we must dedicate our efforts to customer satisfaction. If you have done business with Cadgroup Australia you will know that we accept whatever request comes our way, the only important thing to us is that we meet it with the best we have to give.



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